

Alibaba.com Gold Plus Supplier



Assessment Report

Presented to

Foyo (Changting) Marine Co., Ltd.

福达(长汀)船舶设备有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	No. 14-3, Zhongjingkou, Heliang Village, Cewu Town, Changting County, Longyan City, Fujian Province, China
City / Country:	Longyan / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	foyochangting
Gold Supplier Company Name:	Foyo (Changting) Marine Co., Ltd.
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Service Provided by TÜV Rheinland

Report No.: 19630964_P+T



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Reviewed By:	Lihua Wu	Online Verification:	http://assessed-suppliers.chn.tuv.com

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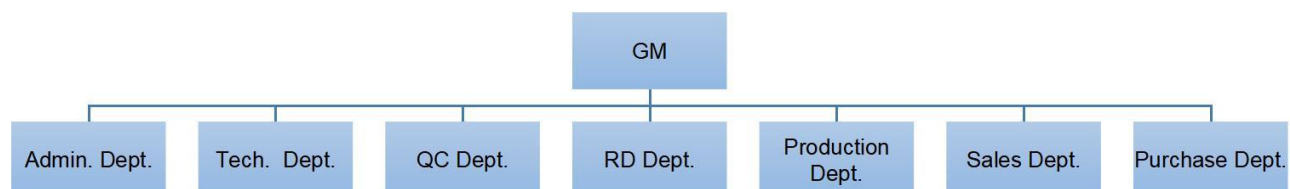
Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91350821MA31TP3 RXF
Year Established:	20/Jun./2018	Validity Period:	20/Jun./2018 -- 19/Jun./2068
Export Experience:	2 years	Industry Experience:	2 years
Registered Address:	No. 14-3, Zhongjingkou, Heliang Village, Cewu Town, Changting County, Longyan City, Fujian Province, China		
Company Address:	No. 14-3, Zhongjingkou, Heliang Village, Cewu Town, Changting County, Longyan City, Fujian Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Fujian Changting Market Supervision Administration Bureau
Registered Capital:	RMB 10,000,000		
Corporate Representative:	Mr. Kaifu Liao		
Industry:	Marine Supplies		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Marine Supplies(Marine Hardware; Stainless Steel Ladder; Marine Light; Marine Paddle; Stainless Steel Steering Wheel)		
1.2 Company Building Information			
Certification Type: <input checked="" type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed Total Building Size: <u>10,868</u> m ² Number of Building(s) : <u>3</u> Office Size: <u>200</u> m ²			

Section 2: Human Resources

Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Admin. Dept.	4	0	4
Tech. Dept.	5	0	5
QC Dept.	5	0	5
RD Dept.	2	0	2
Production Dept.	93	0	93
Sales Dept.	1	0	1
Purchase Dept.	3	0	3
Total Number:	114	0	114

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential

Section 3: Current Export Situation

Current Export Situation				
There is/are <u>1</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	Chinese	YES	YES
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	1	N/A	N/A	N/A
2-5 Years	0	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A
Does the company have a valid export license?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Export License Registration No.:		N/A		
Total Revenue (Previous Year):		Confidential		
Total Export Revenue (Previous Year):		Confidential		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Xiamen Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category		Num	Unit	
Marine Supplies(Marine Hardware; Stainless Steel Ladder; Marine Light; Marine Paddle; Stainless Steel Steering Wheel)		35	day	
Average Sampling Time				
Product Category		Lead Time		
Marine Supplies(Marine Hardware; Stainless Steel Ladder; Marine Light; Marine Paddle; Stainless Steel Steering Wheel)		15 days		
The Shortest Sampling Time				
Product Category		Shortest Lead Time		
Marine Supplies(Marine Hardware; Stainless Steel Ladder; Marine Light; Marine Paddle; Stainless Steel Steering Wheel)		15 days		

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	N/A	0	0
South America	N/A	0	0
Eastern Europe	N/A	0	0
Southeast Asia	N/A	0	0
Africa	N/A	0	0
Oceania	N/A	0	0
Mid East	N/A	0	0
Eastern Asia	N/A	0	0
Western Europe	N/A	0	0
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	N/A	0	0
South Asia	N/A	0	0
Domestic Market	Marine Supplies(Marine Hardware; Stainless Steel Ladder; Marine Light; Marine Paddle; Stainless Steel Steering Wheel)	Confidential	100
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Confidential				
5.2 Production Capacity				
Product Name		Production Line Capacity		Actual Units Produced (Previous Year)
Marine Supplies: (Marine Hardware; Stainless Steel Ladder; Marine Light; Marine Paddle; Stainless Steel Steering Wheel)		RMB 2,500,000 Per Month		Confidential
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Stamping Machine	Confidential	5	3	Acceptable
Pipe Necking Machine	Confidential	2	3	Acceptable
Pipe-bending Machine	Confidential	2	3	Acceptable
Lathe	Confidential	3	3	Acceptable
Milling Machine	Confidential	2	3	Acceptable
CNC Lathe	Confidential	4	3	Acceptable
Welding Machine	Confidential	7	3	Acceptable
Wire Cutting Machine	Confidential	4	3	Acceptable
Pipe Cutting Machine	Confidential	4	3	Acceptable
Plate Cutting Machine	Confidential	1	3	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
N/A	N/A	N/A	N/A	N/A
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	

Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.3 Quality Control Management				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input type="checkbox"/> Yes, all production lines have adequate quality control <input checked="" type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Kaifu Liao		
6.3.4	How many QA/QC inspectors in total?	5		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	5	88	5	
6.3.5 Average Guarantee Time				
Product Category		Guarantee Time		
N/A		N/A		
6.3.6 The Longest Guarantee Time				
Product Category		Guarantee Time		
N/A		N/A		
6.4 Supplier Management				
Item	Content	Observations /Comments		
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.4.2	Does the company have an updated list of approved	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		

	suppliers?	
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input checked="" type="checkbox"/> No, inspections are not necessary
6.5 After Sales Service		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input checked="" type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input checked="" type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input checked="" type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>2</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	0		11-20 Years	0
Junior College	1		6-10 Years	0
Technical School	1		2-5 Years	1
High School	0		Less than 2 years	1
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
N/A	N/A	N/A	N/A	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
N/A	N/A	N/A	N/A	N/A
The Average Time For New Products Launched				
Product Category		Lead Time		
Marine Supplies: (Marine Hardware; Stainless Steel Ladder; Marine Light; Marine Paddle; Stainless Steel Steering Wheel)		15 days		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
Marine Supplies: (Marine Hardware; Stainless Steel Ladder; Marine Light; Marine Paddle; Stainless Steel Steering Wheel)		15 days		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:		N/A		
Do R& D employees use any specific software for designing new products?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		








If yes, please list the main software used:	CAD, PS
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No
8.2 R&D Real Case Description	
Customer's Name	Confidential
Customer's Location	Confidential
Customer's Industry:	Confidential
Order's Requirement Description:	Confidential
8.3 Design Process (Confidential)	
8.4 Design Devices (N/A)	





Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to increase sales amount through e-commerce.	1 Year

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw Materials		Cutting		Machining
4		5		6	
	Polishing		Washing		Inspection
7		N/A	N/A	N/A	N/A
	Assembly		N/A		N/A

Section 11: Certification & Photos

Certification & Photos	
Certification & Photos -- Business License	Certification & Photos -- Permit for Opening Bank Account
	
Patent Photos (N/A)	
Product Certification Photos (N/A)	
Quality Management System Certification Photos (N/A)	
Testing Report Photos (N/A)	
Trademark Photos (N/A)	

Section 12: Company and Product Samples

Company and Product Samples	
Company Gate 	Office Building 
Factory Overview 	Office 
Workshop Building 	Workshop 
Workshop	Workshop



Warehouse



Product Samples



Product Samples



Product Samples



Section 13: Competitive Advantages

13.1 Product Group Capacity					
13.1.1 Products Sold (Within 12 Months)					
Products Name	Quantity		Revenue (USD)		
N/A	N/A		N/A		
13.1.2 Suppliers Cooperated With (Within 12 Months)					
No. of cooperation suppliers (total)		N/A			
No. of suppliers (which cooperated over 2 times)		N/A			
No. of provinces which cooperation suppliers belong to		N/A			
Would the company like to provide design solution service for integration project?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
If yes, these projects include		N/A			
Would the company like to provide a total solution for purchasing?		<input type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input checked="" type="checkbox"/> No			
If yes, please describe it		N/A			
13.1.3 Real Case Description:					
Customer Name		N/A			
Customer Country		N/A			
Customer Region		N/A			
Products Category		N/A			
Order Value (USD)		N/A			
Order Processing Process		N/A			
Customer's Feedback		N/A			
13.2 Real Case for Lower MOQ & Lead Time					
Products Name	MOQ (Within 12 Months)		Lead Time		
Confidential	Confidential		Confidential		
13.3 Real Case for Large Contract & Lead Time					
Products Name	Order (Within 12 Months)		Lead Time		
Confidential	Confidential		Confidential		
13.4 Overseas After Sales Service Capacity					
13.4.1 Do you have an overseas onsite service center?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included	N/A	Location	Evidence- provided	Self-description	
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A	
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A	
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Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other: N/A		N/A	N/A	N/A
13.4.3 Average response time	8 hours			
13.5 After-sales service capacity				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

-- End of Report --